



Joint IT forces support train operators in increasing their efficiency

Ab Ovo and Qnamic enter strategic partnership.

Capelle a/d IJssel (Netherlands) / Hägendorf (Switzerland), 15th October 2008 - The liberalisation of the rail sector and the expansion of the European Union has created a variety of opportunities for rail operators. In order to meet today's challenges rail operators need specific IT systems to increase efficiency and stay ahead of the competition. The Dutch Ab Ovo and the Swiss Qnamic have decided to join forces to meet this demand.

Ab Ovo and Qnamic have entered a strategic partnership to offer an all-encompassing software solution for cargo operators through their joint software domains. The combination of Ab Ovo's product Rail Cargo System and Qnamic's software solution RailOpt is able to offer complete realisation of IT functionality of all core processes of a rail operator.

Qnamic's product RailOpt is a unique planning and production system which enables the user to plan activities for personnel and rolling stock simultaneously in the sense of Intelligent Resource Management. Ab Ovo's Rail Cargo System supports the whole transport process of a rail cargo operator from terminal to terminal including local service traffic, contracts, orders and financial settlement.

These complementary activities of Ab Ovo and Qnamic lead to a unique selling proposition in the European rail market. One of the main advantages for train operators will be the joint strategy of Ab Ovo and Qnamic, which includes defined interfaces and leads, for example, to a higher customer return or decreased day sales outstanding.

Ronald van Doorn, Commercial Director of Ab Ovo: *"We are very pleased that the two market leaders in their own domains will team up to be able to face any IT challenge of a rail operator".*

Dirk Pfeiffer, founder and CEO of Qnamic Inc. agrees that the two companies are an authority in the rail sector. He says: *"The combination of Ab Ovo and Qnamic represents an outstanding value to the railway market which clearly outperforms any other offer in the industry".*

Independent of the partnership contract, Ab Ovo will also be an implementation partner for Qnamic's software solution RailOpt.

About Ab Ovo

Ab Ovo is a fast growing IT-service provider that supports clients with high-minded services and products in order to improve their competitiveness. The company is an authority in the area of planning- and optimization solutions and offers innovative IT solutions based on 'best of breed' software' or their own development technology TET. Besides this an impressive track record has been built around managing complex, large-scale and in many cases troublesome projects in past years. This is why the company motto is: "With our help, it can be done". Ab Ovo has a very wide clientele within the international transport sector such as The Railion Group, B-Cargo / NMBS, DHL, AirFrance-KLM, Schiphol, Vopak, National Express Group, WWL, Martinair, Port of Rotterdam. Furthermore Ab Ovo is well established within their local markets in The Netherlands and Germany. For more information: www.ab-ovo.com.

About Qnamic

Qnamic Inc. was founded in 2003 in Switzerland and is the leading provider of planning software for the transport industry. Worldwide, their software solution RailOpt is the only planning- and production-solution that considers various types of resources simultaneously over the entire production chain, with all company and state laws and regulations embedded within the system. The software has proven itself at known European companies in the transportation market such as BLS AG (Switzerland), Südostbahn (Switzerland), SJ (Sweden), CFL (Luxemburg), Crossrail (Belgium) and MEV (Switzerland). For more information: www.qnamic.com

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